

Introducing Insight Investment



FOR PROFESSIONAL CLIENTS ONLY. NOT TO BE DISTRIBUTED TO RETAIL CLIENTS

Investment expertise

Insight Investment is a specialist asset manager at the forefront of designing investment solutions to meet our clients' needs. Launched in 2002, Insight is a leading asset manager and is responsible for assets under management of £151.3 billion¹ across fixed income, liability driven investment, cash management, multi-asset, absolute return and specialist investment strategies.

We manage money for pension funds, sovereign wealth funds, insurance groups, local government, charities, private investors and other financial institutions.

¹ As at 30 September 2011 represented by the value of physical securities and liability benchmarks.

At Insight, we do things differently, because we think differently. As a leading fixed income manager and pioneer of liability driven investments, multi-asset and absolute return solutions, we combine expertise, strength and depth of knowledge with innovation across a broad range of asset classes and the entire risk/return spectrum to offer our clients complete flexibility; an essential tool in providing tailored client solutions.

We have a team-oriented approach. This is the lynchpin of our business and means that we can draw on the in-house expertise of high calibre professionals at any time. The people we recruit are experts in their field meaning we have the right people doing the right jobs for our clients.

At the heart of our philosophy is a desire to work in partnership with clients and their advisers to develop and evolve innovative yet practical solutions that meet their changing needs. Following this philosophy, we have grown into a leading force in investment management; our business is strong and growing rapidly, generating year-on-year growth since launch in 2002.

Our expertise includes:

Liability driven investment (LDI)

An early pioneer of liability driven investment, we are an established market leader in this field, winning industry awards and developing solutions for a prestigious client list which continues to grow. We are able to implement flexible solutions, tailored to each client's needs on either a segregated basis, or through our LDI Solutions Plus range of pooled funds.

Fixed income

We believe that we have one of the best resourced and most highly-experienced fixed income teams in Europe. This is a key area of our expertise. Our fixed income team is built on specialist knowledge, experience and proven ability to generate strong performance. The key strengths of our process lie in its ability to be consistently and continually applied across the full range of bond markets.

Cash management

Cash management is a core activity for us. We offer an attractive combination of traditional cash management expertise across a broad and innovative fund range to meet all of our clients needs, whether they require a segregated portfolio or prefer to make use of our pooled funds. Our range of cash funds aims to provide liquidity, capital preservation and consistent returns in excess of a cash benchmark.

Specialist investments

Specialist investments incorporate both specialist equity solutions and alternative asset classes and play an important part in our ability to build investment solutions specifically for our clients' investment needs. Our highly-experienced specialist equities team is focused on adding value through fundamental stock selection for its market neutral, absolute return and income-orientated strategies. Within alternatives our focal areas include global farmland and consumer debt recovery, both of which aim to provide our clients with uncorrelated, low volatility sources of absolute returns.

Multi-asset

Our Multi-Asset Strategy Group combines a best-of-breed approach to investment selection with expertise in diversification and asset allocation to capitalise on investment opportunities across multiple geographies and asset classes within a disciplined risk/return framework. The Group is responsible for our overarching asset allocation decisions as well as the management of a range of actively managed, multi-asset strategies.

Absolute return

We have invested significantly in our absolute return infrastructure, adding professional expertise to build on traditional fund management capabilities. We offer an extensive range of UCITS III pooled funds with differing strategies and risk profiles which target returns in excess of cash to accommodate varying client needs. As an experienced absolute return fund manager, we seek to produce positive returns independent of market direction – therefore giving a more predictable and less volatile route to adding value.

Constantly researching investment markets to uncover the most compelling opportunities

Our team of investment professionals ensure that any security we purchase undergoes a thorough analysis until we are confident we understand its potential and true value.

Our investment professionals consisting of portfolio managers, research analysts, investment strategists and economists follow companies, industries, markets and economic trends worldwide.

We base our investment selection on rigorous in-house and independent external research opinions, so we can stand behind every investment decision we make with confidence.

Our awards

We have been recognised as a leader in our field with successes marked by industry awards and accolades.

Investment Week Fund Manager of the Year Awards

Best Absolute Return Fund (Absolute Insight UK Equity Market Neutral Fund, joint winner) 2011

UK Pensions Awards

Currency Manager of the Year 2010

FT Business Pension and Investment Provider Awards

LDI Manager of the Year 2007, 2008, 2009 and 2011

Overseas Fixed Income Manager of the Year 2010

Currency Manager of the Year 2010

Manager of Managers of the Year 2008

UK Fixed Income Manager of the Year 2007

Headlinemoney Media Awards

Best Investment PR 2011

UCITS Hedge Awards

Best Long/Short Fixed Income Fund (Absolute Insight Credit Fund) 2010

Best Performing Fund over 2 years (Absolute Insight multi-strategy fund) 2010

Geld Magazin Awards

First place for Absolute Insight Credit Fund (income and currencies category) 2011

European Pensions Awards

LDI Manager of the Year 2010

Fixed Income Manager of the Year 2009 and 2010

Global Pensions Awards

Derivatives Manager of the Year 2011

LDI Manager of the Year 2007

Financial News Awards

LDI and Structured Solutions Manager of the Year 2011

LDI Manager of the Year 2010

Best Product Development team 2007, 2009 and 2010

Fixed Income Manager of the Year 2007

Specialist and Alternative Investment Manager Awards

Eurozone Fixed Manager of the Year (Government Bonds) 2007

Eurozone Fixed Income Manager of the Year (Govt Bonds and Non-Govt) 2007

EuroHedge Awards

Best UCITS Fund (Absolute Insight Credit Fund) 2010, 2011

Important information to note

Please note the value of investments and any income will fluctuate and is not guaranteed (this may be partly due to exchange rate fluctuations). Investors may not get back the full amount invested. Past performance is not a guide to the future. Please speak to your financial adviser for information on our funds and their suitability.

Find out more

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